# Interim Results 2022 Presentation

19 August 2022



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Note this presentation covers the period from 1 January 2022 to 30 June 2022 unless otherwise indicated.

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Date: 19 August 2022

### Consistent long-term growth

### UNIQUE PRIVATE EQUITY ACCESS

Access to eleven Private Equity Funds advised by Apax, which contain a carefully selected and actively managed portfolio of investments.

### SECTOR-DRIVEN STRATEGY

Focus on four attractively positioned and dynamic global sectors: Tech & Digital, Services, Healthcare, and Internet/Consumer

### DIFFERENTIATED USE OF DERIVED INVESTMENTS

Additional portfolio of primarily debt investments to manage capital not invested in Private Equity. This provides liquidity and flexibility for the portfolio while generating enhanced risk adjusted returns.

### **ATTRACTIVE NET RETURNS**

Target Total NAV Return of 12-15%, including a dividend target of 5% of NAV per year. 83.5%

5-YEAR CUMULATIVE RETURN<sup>1</sup>

14.3%

5-YEAR ANNUALISED RETURN<sup>2</sup>

<sup>1.</sup> Cumulative returns calculated based on the movement in Adjusted NAV per share taking into account any dividends paid during the respective periods 2.5-year annualised returns represent IRR returns based on the Adjusted NAV and dividends paid

## Performance reflects quality of underlying portfolio

#### H1 2022 KEY HIGHLIGHTS

H1 2022 Total NAV Return<sup>2</sup>

(3.5)%

Adjusted NAV1 at 30 June 2022

€1,392m

H1 2022 dividend paid

6.00p

Adjusted NAV<sup>1</sup> per share at 30 June 2022

€2.83/£2.44

### AGA'S INVESTED PORTFOLIO AT 30 JUNE 2022

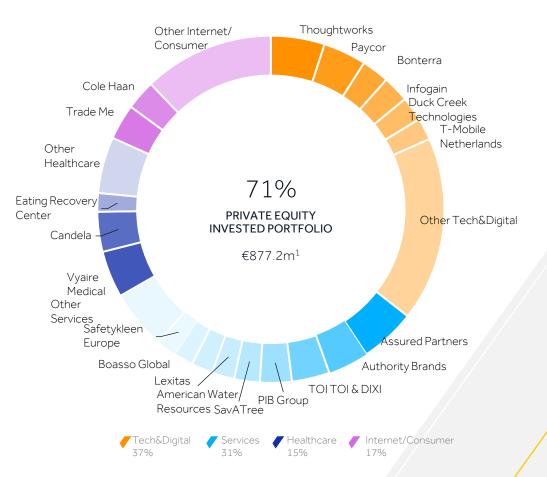


- Annualised Total Return of 14.3% over the past 5 years (H1 2022 (3.5%)), reflecting track record of robust portfolio company operating performance and uplifts on exit
- 5 new Private Equity investments and 2 exits despite more challenging market conditions
- "Mining the hidden gems" investment strategy well suited in current environment
- Made new commitments to three funds: \$700m to Apax XI, \$60m to Apax Global Impact, and \$40m to Apax Mid-market Opportunities II
- Continued focus on maintaining strong balance sheet and healthy liquidity position

<sup>1.</sup> Adjusted NAV reflects Total NAV of €1,392.2m, before performance fee reserve of €0.0m.

<sup>2.</sup> On a constant currency basis, Total NAV return was (8.9%)

### Investments in 78 private equity portfolio companies



- 1. Represents AGA's look-through exposure to Private Equity investments on a gross basis prior to adjustments for carried interest, capital call facilities, cash and net current assets. See reconciliation to net private equity NAV on page 22. Other (>1%) has been excluded from the pie chart above.
- Gross Asset Value weighted average of the respective metrics across the portfolio. Investments can be excluded for reasons such
  as: investments in the financial services sector; companies with negative EBITDA (or moving from negative to positive EBITDA in

Private Equity H1 2022 Total Return was (5.7%) ((11.4%) constant currency)

Portfolio companies well diversified by sector and across vintages with 12 invested in before 2017, 33 acquired in the 2017-2019 period, and 33 from 2020 and later.

Portfolio continues to perform well with LTM revenue growth<sup>2</sup> of 19.1% and LTM EBITDA<sup>2</sup> growth of 15.8%.

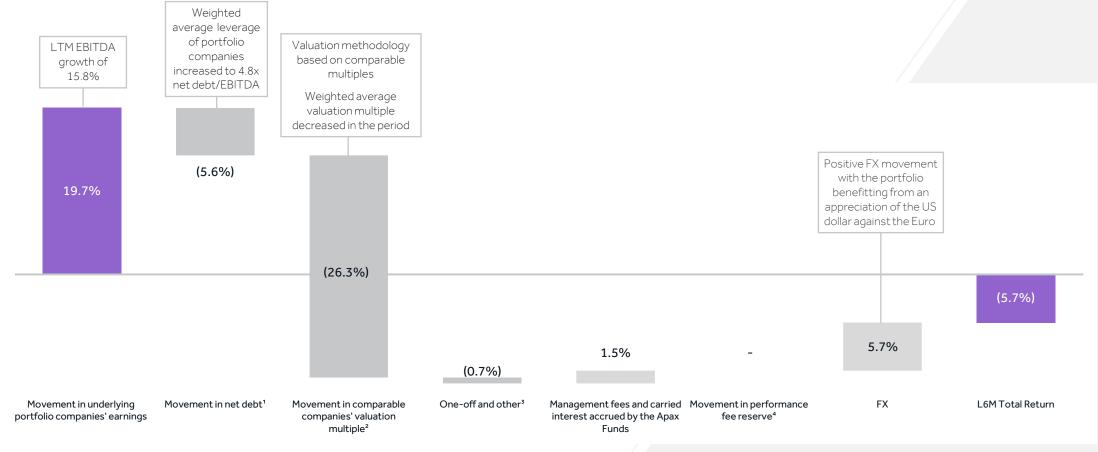
The weighted average valuation multiple across the portfolio decreased to  $17.9x^2$  (FY21: 23.2x).

 Excluding publicly listed companies, average valuation multiple was 17.8x EV/EBITDA<sup>2</sup> at 30 June 22 (FY21: 18.1x).

the case of growth metrics); investments that are written off; companies where EBITDA is not meaningful for company specific reasons. Due to these adjustments, the comparatives may not be on a like for like basis.

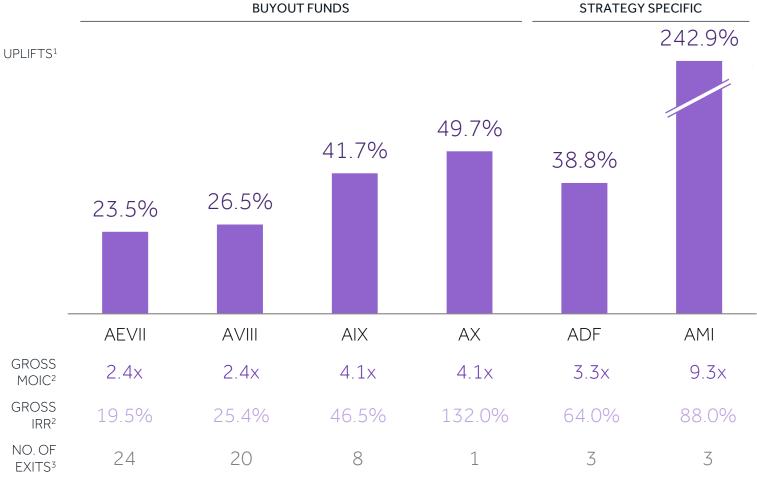
# Strong operating performance offset by multiple compression

### Private Equity L6M to 30 June 2022



- 1. Represents movement in all instruments senior to equity
- . Mainly dilutions from the management incentive plan as a result of growth in the portfolio's value
- 4. Performance fee adjustment accounting for the movement in the performance fee reserve at 30 June 2022

## Track-record of uplifts on exits in Private Equity



Benefits from the strategy to focus on micro levers of growth to accelerate business performance and improve quality of businesses.

Strong uplifts on exits across all Apax Funds and vintages

Uplift represents proceeds received (translated at FX rates received) or proceeds expected to be received for deals yet to sign (at period end FX rates) compared to their last Unaffected Valuation<sup>4</sup> at AGA level. Where an investment is partially exited, the uplift included is calculated at the time of initial exit

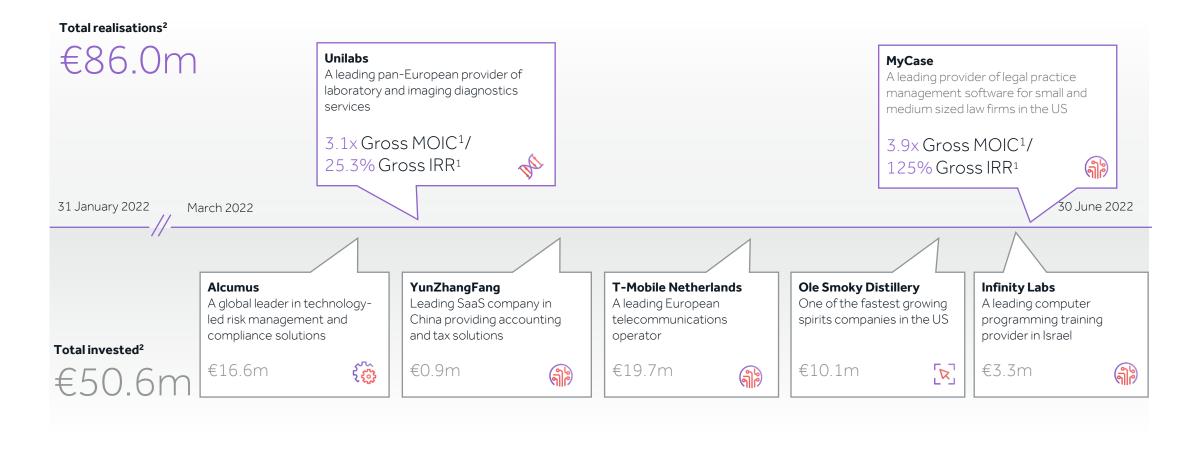
Gross IRR and Gross MOIC calculated based on the concurrent aggregate cash flows for investments exited or partially exited (including IPO's with secondary sales) in the respective Apax Funds. Where an investment has been partially exited the remaining fair value at 30 June 2022 has also been included in the calculation and in Apax Funds with two currency sleeves, the euro returns

have been utilised. Includes exits from 1 January 2014 only.

<sup>3.</sup> No. of exits represents full exits and partial exits (inclusive of IPO's)

<sup>4.</sup> Unaffected Valuation is determined as the fair value in the last quarter before exit, when valuation is not affected by the exit process (i.e. because an exit was signed, or an exit was sufficiently close to being signed that the Apax Funds incorporated the expected exit multiple into the quarter end valuation)

## Continued deal activity in Private Equity



Gross MOIC and Gross IRR calculated based on the expected aggregate cash flows since inception for MyCase in AX USD and for inception since holding in AIX EUR only for Unilabs. For MyCase the AX EUR sleeve had a Gross IRR and MOIC of 132% and 4.1x respectively

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<sup>2.</sup> AGA's investment cost / realisations on a look-through basis

# Derived Debt with limited volatility in a challenging market.

#### **Derived Debt**

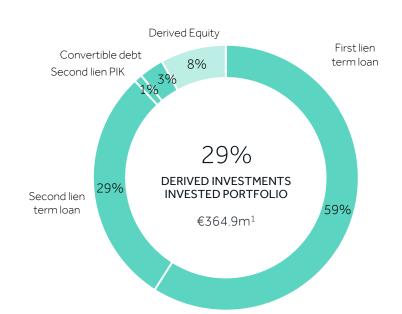
3.4%/(3.6)%

Total Return H1 22 / constant currency

#### **Derived Equity**

(11.5)%/(15.6)%

Total Return H1 22 / constant currency



Average yield to maturity of 8.9% and income yield of 7.3%

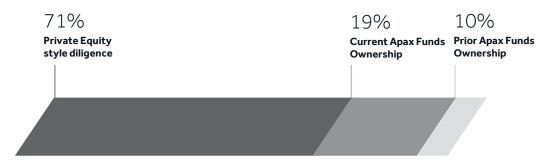
Derived Debt portfolio has achieved 23.8% five-year cumulative return on a constant currency basis compared to 15.4% from the S&P/LSTA leveraged loan index<sup>3</sup>

97% of debt instruments are floating rate creating higher income as interest rates rise

Strong interest cover provides comfort in current environment

Market environment creating attractive entry points for new investments

Derived Debt sourced from Apax insights<sup>4</sup> as follows:



<sup>1.</sup> Represents Derived Investments invested portfolio only. Excludes performance fee. See page 22 for breakdown of Top 30 assets

<sup>2.</sup> Gross IRR and Gross MOIC calculated based on the aggregate concurrent euro cash flows since inception of deals fully realised during H1 22

Source: Bloomberg

<sup>4.</sup> Apax insights detailed in the chart show sourcing of credit investments since 2019

### എം Tech & Digital

### Selective investment activity with a strong existing portfolio

Software: strong earnings performance, expected to be resilient through the cycle.
 Some decline in valuation multiples in public portfolio, private valuations remain robust

 Tech-enabled Services: strong earnings growth, with portfolio companies well prepared for potential downturn and benefiting from underlying growth trends.
 Some decline in public portfolio valuation multiples

Telecom: strong underlying performance across the portfolio and stable valuations.
 Performance and valuations expected to be resilient through the cycle

• One exit: MyCase at a significant uplift of 49.7%<sup>1</sup>

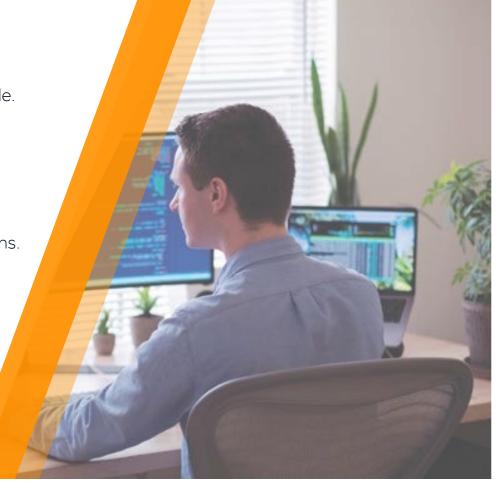
Three new investments: YunZhangFang, T-Mobile Netherlands, and Infinity Labs.
 On a look-through basis, AGA invested €23.9m

% of Private Equity portfolio

Number of Portfolio companies

**37%** 

36



<sup>1.</sup> Represents uplift compared to last unaffected valuation. This is determined as the fair value in the last quarter before exit, when valuation is not affected by the exit process (i.e. because an exit was signed, or an exit was sufficiently close to being signed that the Apax Funds incorporated the expected exit multiple into the quarter end valuation)



### Portfolio companies demonstrating their resilience in an uncertain environment

 Core sub-sectors: Density-driven Investments, Outsourced Sales and Marketing, and Residential Services

 Performance: Strong earnings performance with resilience across all sub-sectors reflecting the strength of the business models e.g. to largely pass on inflationary pressures on costs (albeit with some lag for certain companies). Modest declines in valuation multiples from previous highs

• One new investment: Alcumus. On a look through basis, AGA invested €16.6m

No exits in the period

% of Private Equity portfolio

Number of Portfolio companies

31%

19





### Highly resilient across the cycle with some inflationary pressures

Medical Technology: strong demand albeit some supply chain pressures. Generally
expected to be resilient through the cycle. Modest declines in valuation multiples
from previous highs

 Healthcare Services: strong demand with labour wage pressures and some time lag in passing on inflationary costs. Highly resilient and robust valuation environment for the right companies

- One exit: Unilabs achieving an uplift of 10.1%<sup>1</sup>
- No new investments in the period

% of Private Equity portfolio

Number of Portfolio companies

15%

7



12

<sup>1.</sup> Represents uplift compared to last unaffected valuation. This is determined as the fair value in the last quarter before exit, when valuation is not affected by the exit process (i.e. because an exit was signed, or an exit was sufficiently close to being signed that the Apax Funds incorporated the expected exit multiple into the quarter end valuation)

### [ Internet/Consumer

### Continued momentum in Online Marketplaces and strong performance of recent CPG investments

• Online Marketplaces: strong demand and operational performance, generally resilient given market leadership despite some exposure to the cycle. Modest declines in valuation multiples from previous highs

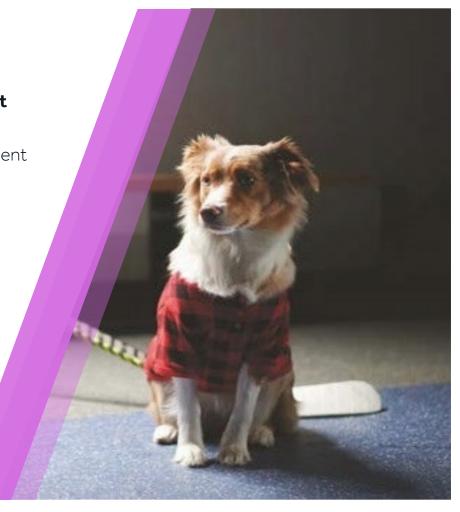
- *CPG*: strong recent performance with cyclical exposure somewhat insulated by premium positioning. Modest declines in valuation multiples from previous highs, with clear delineation between performing and non-performing companies
- One new investment: Ole Smoky Distillery. On a look through basis, AGA invested €10.1m
- No exits in the period

% of Private Equity portfolio

Number of Portfolio companies

17%

**16** 



13

## Positioned to outperform in the current market

Strong long term track record reflecting quality of underlying portfolio companies

The Apax "Mining the hidden gems" investment strategy is well suited to drive value in the current environment

Private Equity sector typically outperforms following periods of market volatility and AGA poised to participate

Strong balance sheet and liquidity position



## Appendix

### Overall Adjusted NAV Performance

### ADJUSTED NAV DEVELOPMENT (€m)



#### TOTAL NAV RETURN CONTRIBUTION (%)



APAX Global Alpha

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<sup>1.</sup> Performance fee adjustment accounting for the movement in the performance fee reserve at 30 June 2022

<sup>2.</sup> Total NAV Return means the movement in the Adjusted NAV per share over the period plus any dividends paid

### Resilient performance across the portfolio

TOTAL RETURN <sup>1</sup>	H1 22 ACTIVITY			
H1 2022	Investment	Transformation	Realisation	
Private Equity				
(5.7)%	5	15.8%	2	
(3.7)70	New Investments	LTM EBITDA growth <sup>2</sup>	Exits and IPOs	
(11.4)% constant currency		- 19.1%	(including significant partial exits)	
	Tech & Digital	- LTM revenue growth <sup>2</sup>	Tech & Digital 1	
	Services 1	- Limievende growdi	Services -	
	✓ Healthcare -		✓ Healthcare 1	
	Internet/Consumer 1	_	✓ Internet/Consumer -	
Derived Investments	2		2	
2.2%	New Investments		Full exits	
(4.6)% constant currency	Derived Debt 2	-	Derived Debt	
	Derived Equity -	_	Derived Equity 1	

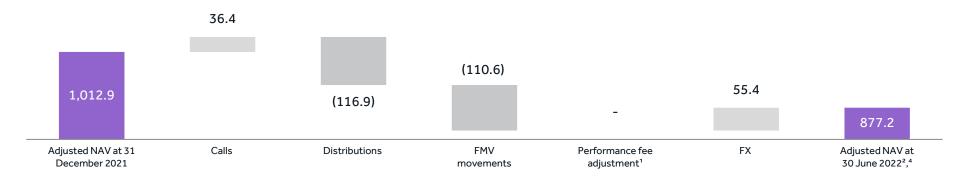
positive EBITDA in the case of growth metrics); investments that are written off; companies where EBITDA is not meaningful for company specific reasons.

Total Return reflects the sub-portfolio performance on a stand-alone basis. It excludes items at overall AGA level such as cash, management fees and costs

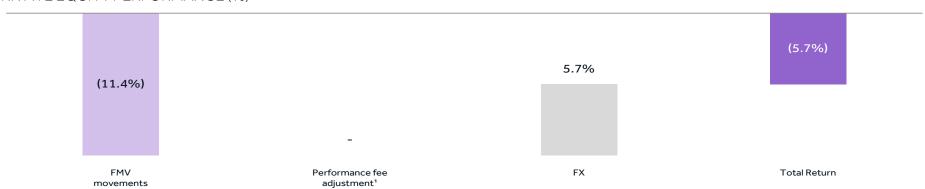
<sup>2.</sup> Gross Asset Value weighted average of the respective metrics across the private equity portfolio. Investments can be excluded for reasons such as: investments in the financial services sector; companies with negative EBITDA (or moving from negative to

# Private Equity - Adjusted NAV development and performance

### PRIVATE EQUITY ADJUSTED NAV DEVELOPMENT (€m)



#### PRIVATE EQUITY PERFORMANCE (%)



<sup>1.</sup> Performance fee adjustment accounting for the movement in the performance fee reserve at 30 June 2022

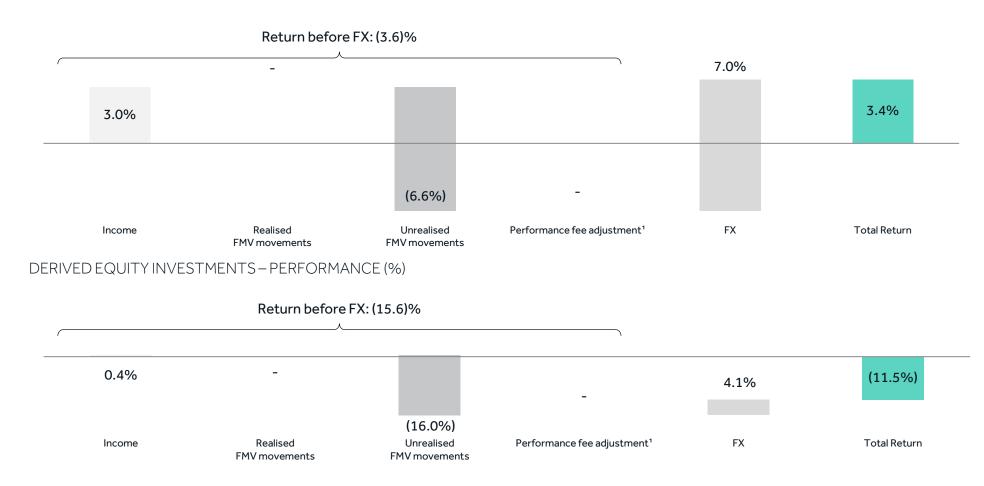
<sup>2.</sup> Includes AGA's exposure to carried interest holdings in AEVII and AEVI which were respectively valued at €17.5m and €1.9m at 30 June 2022

<sup>3.</sup> Current NAV represents AGA's gross indirect look-through NAV in the Apax Funds at 30 June 2022

<sup>4.</sup> All underlying private equity funds were revalued as at 30 June 2022

### Steady performance in Derived Debt

DERIVED DEBT INVESTMENTS – PERFORMANCE (%)



 $<sup>1. \</sup>qquad \text{Performance fee adjustment accounting for the movement in the performance fee reserve at 30 June 2022}$ 

APAX Global Alpha

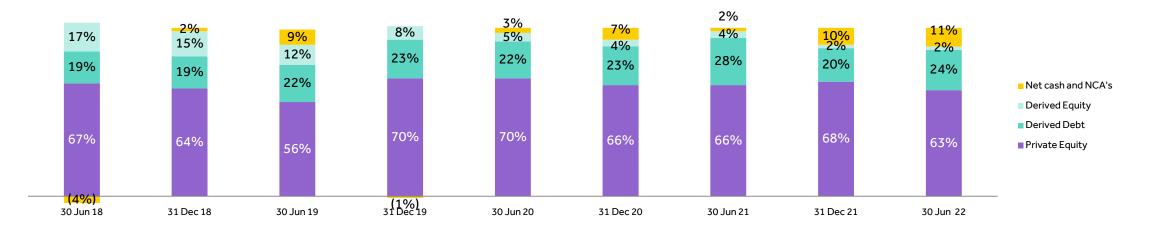
19

<sup>2.</sup> Represents realised and unrealised movements only, excludes income earned and the impact of FX

## AGA - Key NAV highlights

ADJUSTED NAV DEVELOPMENT (EURm)	<b>Private Equity</b>	<b>Derived Investments</b>	Cash	Treasury Shares	Facility drawn	Other	H1 22 Total
Adjusted NAV at 31 December 2021	1,012.9	327.2	108.5	-	-	33.1	1,481.7
+ Investments	36.4	37.7	(74.1)	-	-	-	-
- Distributions/ divestments	(116.9)	(6.4)	156.7	-	-	(33.4)	-
+ Interest and dividend income	-	-	9.3	-	-	0.3	9.6
+/- Gains/(losses)	(110.6)	(25.6)	-	-	-	-	(136.2)
+/- FX gains/(losses)	55.4	23.6	1.0	-	-	-	80.0
+/- Costs and other movements	-	-	(5.4)	-	-	(0.1)	(5.5)
- Dividends paid	-	-	(37.4)	-	-	-	(37.4)
+/- Performance fee reserve	-	8.4	-	(8.4)	-	-	-
+/- Shares purchased	-	-	(8.4)	8.4	-	-	-
+/- Revolving credit facility drawn/repaid	-	-	-	-	-	-	-
Adjusted NAV at 30 June 2022	877.2	364.9	150.2	-	-	(0.1)	1,392.2

### TOTAL NAV SPLIT (%)



## AGA - Quarterly and annual returns

	Tota	al Return¹ (I	EUR)			R	eturn Attributio	on		Total Retur	n¹ (constar	constant currency) Return Attribution		eturn Attributio	on				
	Private Equity	Derived Debt	Derived Equity	Private Equity	Derived Debt	Derived Equity	Performance Fee	Other <sup>2</sup>	Total NAV Return	Private Equity	Derived Debt	Derived Equity	Private Equity	Derived Debt	Derived Equity	Performance Fee	Other <sup>2</sup>	FX³	Total NAV Return
2Q19	7.1%	0.9%	(0.4%)	4.8%	0.2%	0.0%	(0.3%)	(0.2%)	4.4%	8.0%	2.3%	0.8%	5.3%	0.5%	0.1%	(0.3%)	(0.2%)	(1.0%)	4.4%
3Q19	6.9%	6.0%	(3.5%)	4.3%	1.4%	(0.4%)	(0.2%)	(0.2%)	4.9%	4.8%	2.5%	(5.1%)	3.1%	0.6%	(0.6%)	(0.2%)	(0.3%)	2.3%	4.9%
4Q19	3.0%	1.8%	14.9%	2.5%	0.1%	1.3%	(0.5%)	0.0%	3.4%	4.1%	3.7%	15.2%	3.2%	0.6%	1.3%	(0.5%)	0.0%	(1.2%)	3.4%
1Q20	(11.6%)	(7.7%)	(25.1%)	(8.0%)	(1.8%)	(1.8%)	0.0%	(0.3%)	(11.9%)	(11.6%)	(8.6%)	(23.5%)	(7.9%)	(2.0%)	(1.7%)	0.0%	(0.2%)	(0.1%)	(11.9%)
2Q20	16.0%	7.0%	14.8%	11.1%	1.6%	0.7%	0.0%	(0.2%)	13.3%	16.3%	8.4%	16.2%	11.4%	2.0%	0.8%	0.0%	(0.2%)	(0.6%)	13.3%
3Q20	12.4%	2.1%	(2.4%)	8.4%	0.4%	(0.1%)	0.0%	(0.3%)	8.5%	15.9%	5.7%	(1.0%)	10.7%	1.2%	0.0%	0.0%	(0.2%)	(3.2%)	8.5%
4Q20	8.7%	(0.1%)	36.1%	6.0%	0.0%	1.0%	0.0%	(0.1%)	6.9%	11.0%	3.0%	37.2%	7.6%	0.7%	1.1%	0.0%	(0.1%)	(2.4%)	6.9%
1Q21	13.7%	6.4%	18.3%	8.5%	1.6%	0.7%	(0.2%)	(0.2%)	10.4%	9.6%	2.5%	14.1%	6.0%	0.7%	0.6%	(0.2%)	(0.2%)	3.5%	10.4%
2Q21	9.5%	1.4%	8.2%	6.1%	0.4%	0.3%	(0.1%)	(0.2%)	6.5%	10.2%	1.9%	9.2%	6.6%	0.5%	0.4%	(0.1%)	(0.2%)	(0.7%)	6.5%
3Q21	13.6%	3.4%	6.5%	9.1%	0.9%	0.3%	(0.2%)	(0.2%)	9.9%	11.8%	1.5%	5.4%	7.9%	0.5%	0.2%	(0.2%)	(0.1%)	1.6%	9.9%
4Q21	(0.6%)	2.7%	(3.7%)	(0.4%)	0.7%	(0.1%)	(0.1%)	(0.2%)	(0.1%)	(2.3%)	1.0%	(5.9%)	(1.5%)	0.3%	(0.1%)	(0.1%)	(0.2%)	1.6%	(0.1%)
1Q22	(3.1%)	2.8%	(0.7%)	(2.0%)	0.6%	0.0%	(0.2%)	(0.1%)	(1.7%)	(5.4%)	0.3%	(2.1%)	(3.6%)	0.2%	0.0%	(0.2%)	(0.2%)	2.1%	(1.7%)
2Q22	(2.6%)	0.7%	(10.0%)	(1.8%)	0.1%	(0.2%)	0.2%	(0.2%)	(1.9%)	(6.1%)	(3.7%)	(12.5%)	(3.9%)	(1.0%)	(0.3%)	0.2%	(0.2%)	3.3%	(1.9%)
2019	33.9%	11.8%	9.1%	20.2%	2.7%	1.1%	(1.0%)	(0.3%)	22.7%	31.7%	9.6%	5.5%	19.3%	2.2%	0.7%	(0.7%)	(1.0%)	(2.2%)	22.7%
2020	25.4%	0.2%	(3.8%)	15.9%	0.0%	(0.2%)	0.0%	(0.9%)	14.8%	32.6%	7.4%	2.5%	20.6%	1.7%	0.1%	0.0%	(0.8%)	(6.8%)	14.8%
2021	41.0%	13.4%	37.5%	25.0%	4.0%	1.3%	(0.7%)	(0.9%)	28.7%	34.6%	6.9%	30.2%	21.0%	2.3%	1.1%	(0.7%)	(0.9%)	5.9%	28.7%
1H22	(5.7%)	3.4%	(11.5%)	(3.6%)	0.7%	(0.2%)	0.0%	(0.4%)	(3.5%)	(11.4%)	(3.6%)	(15.6%)	(7.4%)	(0.8%)	(0.3%)	0.0%	(0.4%)	5.4%	(3.5%)

Total Return for each respective sub-portfolio has been calculated using the total gains or losses and dividing them by the sum of
Adjusted NAV at the beginning of the period and the time-weighted net invested capital. The time-weighted net invested capital
is the sum of investments made during the period less realised proceeds received during the period, both weighted by the
number of days the capital was at work in the portfolio

<sup>2.</sup> Includes management fees, impact of FX on cash and other general costs

<sup>3.</sup> Includes the impact of FX movements on investments and FX on cash held during the period

## AGA - Top 30 portfolio holdings

#### PRIVATE EQUITY PORTFOLIO (LOOK-THROUGH BASIS) – AGA'S INDIRECT EXPOSURE

		Sector	Geography	Valuation €m	% of NAV
1	Assured Partners	Services	North America	59.0	4%
2	Thoughtworks	Tech & Digital	North America	57.1	4%
3	Vyaire Medical*	Healthcare	North America	49.7	4%
4	Paycor	Tech & Digital	North America	45.8	3%
5	Authority Brands	Services	North America	43.4	3%
6	Candela	Healthcare	North America	42.4	3%
7	TOI TOI & DIXI	Services	Europe	40.2	3%
8	Trade Me*	Internet/Consumer	Rest of World	37.7	3%
9	PIB Group*	Services	United Kingdom	33.8	2%
10	Cole Haan	Internet/Consumer	North America	31.7	2%
11	Bonterra	Tech & Digital	North America	29.2	2%
12	Infogain*	Tech & Digital	North America	28.1	2%
13	SavATree	Services	North America	27.1	2%
14	Duck Creek Technologies	Tech & Digital	North America	25.8	2%
15	American Water Resources	Services	North America	24.0	2%
16	T-Mobile Netherlands	Tech & Digital	Europe	23.4	2%
17	Lexitas	Services	North America	22.8	2%
18	Boasso Global	Services	North America	21.1	2%
19	Safetykleen Europe	Services	United Kingdom	20.5	2%
20	Eating Recovery Center	Healthcare	North America	19.8	2%
21	Rodenstock	Healthcare	Europe	19.7	1%
22	Wehkamp	Internet/Consumer	Europe	19.0	1%
23	Kepro	Healthcare	North America	18.3	1%
24	Cadence Education	Internet/Consumer	North America	17.8	1%
25	Tosca Services	Services	North America	17.4	1%
26	KAR Global	Internet/Consumer	North America	15.7	1%
27	Fractal Analytics	Tech & Digital	India	14.7	1%
28	Alcumus	Services	United Kingdom	14.0	1%
29	ECI	Tech & Digital	North America	13.9	1%
30	Coalfire	Tech & Digital	North America	13.6	1%
To	tal top 30 – gross values			846.7	61%
	Other investments			293.9	21%
	Carried interest			(154.6)	(11)%
	Capital call facilities <sup>1</sup> and other			(108.8)	(8)%
To	tal Private Equity			877.2	63%

#### **DERIVED INVESTMENTS PORTFOLIO**

		Instrument	Sector	Geography	Valuation €m	% of NAV
1	HelpSystems	1L term loan	Tech & Digital	North America	30.2	2%
2	Precisely Software	1L + 2L term loan	Tech & Digital	North America	25.8	2%
3	PIB Group*	1L term loan	Services	United Kingdom	22.9	2%
4	Confluence	PIK + 2L term loan	Tech & Digital	North America	22.5	2%
5	Accentcare	1L term loan	Healthcare	North America	20.7	1%
6	Mitratech	1I + 2L term loan	Tech & Digital	North America	18.4	1%
7	PSSI	1L term loan	Services	North America	17.4	1%
8	Infogain*	RCF + 1L term loan	Tech & Digital	North America	15.8	1%
9	Aptean	2L term loan	Tech & Digital	North America	15.2	1%
10	Vyaire Medical*	1L term loan	Healthcare	North America	15.1	1%
11	Neuraxpharm	1L term loan	Healthcare	Europe	13.8	1%
	MDVIP	2L term loan	Healthcare	North America	13.7	1%
13	Therapy Brands	1L + 2L term loan	Tech & Digital	North America	13.7	1%
14	Alexander Mann Solutions	1L term loan	Services	United Kingdom	13.5	1%
15	WIRB-Copernicus Group	1L term loan	Healthcare	North America	13.3	1%
16	Trade Me*	2L term loan	Internet/Consumer	Rest of World	11.6	1%
17	PCI	1L term loan	Healthcare	North America	10.7	1%
18	MindBody*	Convertible debt	Tech & Digital	North America	9.6	1%
19	Navicure	1L term loan	Healthcare	North America	8.8	1%
20	Just Group	Listed equity	Services	United Kingdom	8.6	1%
21	Sinopharm	Listed equity	Healthcare	China	8.2	1%
22	Southern Veterinary Partners	2L term loan	Healthcare	North America	7.1	<1%
23	Veritext	2L term loan	Services	North America	7.0	<1%
24	Radwell Parent	1L term loan	Services	North America	6.3	<1%
25	FullBeauty*	Equity	Internet/Consumer	North America	5.1	<1%
26	Syndigo	2L term loan	Tech & Digital	North America	4.4	<1%
27	Cengage Learning*	OTC equity	Other	North America	3.4	<1%
28	Repco Home Finance	Listed equity	Services	India	2.1	<1%
То	tal Derived Investments				364.9	26%

364.9

26%

APAX Global Alpha

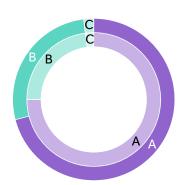
**Total Derived Investments** 

<sup>\*</sup>Denotes overlap between portfolios

<sup>1.</sup> Current outstanding balance of facilities drawn was c.€128.0m at 30 June 2022. Balances of facilities drawn in US dollars have been converted to euro at the 30 June 2022 closing FX rate. Other represents AGA's look-through balance of cash, debtors and creditors held on balance sheet by the Apax Funds at period end

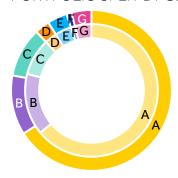
## AGA - Portfolio composition

### PORTFOLIO SPLIT BY ASSET TYPE



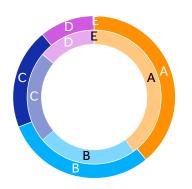
		Dec-21	Jun-22
Α	Private Equity	75%	71%
В	Derived Debt	23%	27%
С	Derived Equity	2%	2%

### PORTFOLIO SPLIT BY GEOGRAPHY



		Dec-21	Jun-22
Α	North America	64%	66%
В	Europe	15%	12%
С	United Kingdom	9%	10%
D	Israel	3%	3%
E	India	4%	4%
F	China	1%	1%
G	Rest of World	4%	4%

### PORTFOLIO SPLIT BY SECTOR



		Dec-21	Jun-22
Α	Tech & Digital	40%	39%
В	Services	24%	30%
С	Healthcare	22%	20%
D	Internet/Consumer	14%	11%
Ε	Other	0%	0%

### PORTFOLIO SPLIT BY CURRENCY



	Dec-21	Jun-22
A USD	69%	71%
<b>B</b> EUR	15%	13%
<b>C</b> GBP	7%	7%
<b>D</b> INR	2%	2%
E HKD	1%	1%
<b>F</b> Other	6%	6%

### Private Equity - Vintage diversification

INVESTMENT PHASE	29%
APAX X	
AGA NAV:	€ 256.30
Distributions <sup>1</sup>	€21.1m
% of AGA NAV	29%
Vintage	2020
Commitment	€199.8m+\$225.0n
Invested and committed	819
Fund size	\$11.7bı
APAX DIGITAL II	
AGA NAV:	€(2.1m
Distributions <sup>1</sup>	€0.0n
% of AGA NAV	09
Vintage	202
Commitment	\$90.0r
Invested and committed	09
Fund size	\$1.9b
APAX XI	
AGA NAV:	€0.0n
Vintage	202
Commitment	€198.4m+\$490.0r
Invested and committed	09
Fund size	TBC
AMI II	
AGA NAV:	€0.0n
Vintage	202
Commitment	\$40.0r
Invested and committed	09
Fund size	ТВС
APAX GLOBAL IMPACT	
AGA NAV:	€0.0r
Vintage	202
Commitment	\$60.0r
Invested and committed	09
Fund size	TBC

MATURITY PHASE	53%
APAX IX	
AGA NAV:	€393.1
Distributions <sup>1</sup>	€300.8i
% of AGA NAV	459
Vintage	201
Commitment	€154.5m+\$175.0
Invested and committed	93'
Fund size	\$9.5b
AMI	
AGA NAV:	€25.0
Distributions <sup>1</sup>	€38.7
% of AGA NAV	3'
Vintage	201
Commitment	\$30.0
Invested and committed	85
Fund size	\$0.5b
APAX DIGITAL	
AGA NAV:	€49.5
Distributions <sup>1</sup>	€16.8
% of AGA NAV	6'
Vintage	201
Commitment	\$50.0
Invested and committed	90'
Fund size	\$1.16

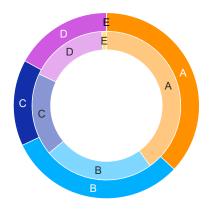
4	D	Haraman Landa de La Carta de L	and the second state of		-1 4 5 1	2015
4.	Represents a	II distributions	received by	AGA	SINCE 15 Ju	He 2012

<sup>2.</sup> Apax XI, AMI II and Apax Global Impact have yet to hold their final closes

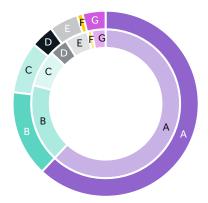
HARVESTING PHASE	18%
APAX VIII	
AGA NAV:	€125.0m
Distributions <sup>1</sup>	€540.7m
% of AGA NAV	14%
Vintage	2012
Commitment	€159.5m+\$218.3m
Invested and committed	109%
Fund size	\$7.5br
APAX EUROPE VII	
AGA NAV:	€27.6m
Distributions <sup>1</sup>	€91.4m
% of AGA NAV	3%
Vintage	2007
Commitment	€86.1m
Invested and committed	108%
Fund size	\$11.2br
APAX EUROPE VI	
AGA NAV:	€ 2.80
Distributions <sup>1</sup>	€13.7m
% of AGA NAV	0%
Vintage	2005
Commitment	€10.6m
Invested and committed	107%
Fund size	\$4.3br

## Private Equity - Portfolio composition

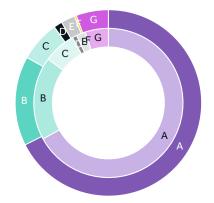
### PORTFOLIO SPLIT BY SECTOR



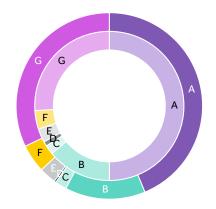
PORTFOLIO SPLIT BY GEOGRAPHY



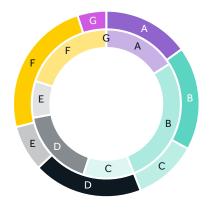
PORTFOLIO SPLIT BY CURRENCY



PORTFOLIO SPLIT BY FUND EXPOSURE



PORTFOLIO SPLIT BY PRIVATE EQUITY VINTAGE



		Dec-21	Jun-22
Α	Tech & Digital	40%	37%
В	Services	24%	31%
С	Healthcare	18%	15%
D	Internet/Consumer	17%	17%
E	Other	1%	0%

		Dec-21	Jun-22
Α	North America	62%	62%
В	Europe	17%	15%
С	United Kingdom	8%	9%
D	Israel	4%	4%
E	India	5%	5%
F	China	1%	1%
G	Rest of World	3%	4%

		Dec-21	Jun-22
Α	USD	67%	68%
В	EUR	18%	16%
С	GBP	7%	7%
D	ILS	1%	1%
E	INR	2%	2%
F	HKD	0%	0%
G	Other	5%	6%

		Dec-21	Jun-22
Α	AIX	50%	44%
В	AVIII	14%	14%
С	AEVII	2%	2%
D	AEVI	1%	0%
Ε	AMI	3%	3%
F	ADF	4%	5%
G	AX	26%	32%

		Dec-21	Jun-22
Α	2005-2016	16%	15%
В	2017	28%	18%
С	2018	11%	11%
D	2019	17%	19%
E	2020	8%	8%
F	2021	20%	24%
G	2022	0%	5%

### Private Equity - Operating metrics

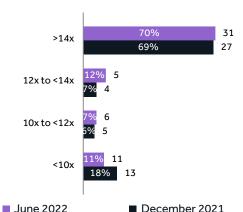
PORTFOLIO YEAR-OVER-YEAR LTM REVENUE GROWTH<sup>1</sup>:

#### JUNE 2022: 19.1% VS DECEMBER 2021: 20.2%



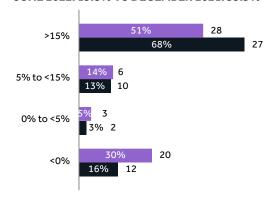
ENTERPRISE VALUE / EBITDA VALUATION MULTIPLE<sup>1</sup>:

#### JUNE 2022: 17.9x VS DECEMBER 2021: 23.2x



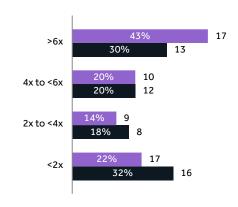
PORTFOLIO YEAR-OVER-YEAR LTM EBITDA GROWTH<sup>1</sup>:

#### JUNE 2022: 15.8% VS DECEMBER 2021: 35.3%



NET DEBT / EBITDA MULTIPLE1:

#### JUNE 2022: 4.8x VS DECEMBER 2021: 4.2x



### **Highlights**

Continued strong LTM revenue growth of 19.1% on average. Adjusting for M&A, revenue growth was 13.5% in LTM to 30 June 2022 (FY21: 20.2%)

LTM EBITDA growth remained strong at 15.8%. Excluding the impact of M&A, LTM EBITDA growth was 10.5% to 30 June 2022 (FY21: 35.3%)

#### Number of investments within the associated band

Note: These operational metrics represent a snapshot of the portfolio as at period end, hence they do not capture the performance of exited investments in the reporting period

<sup>1.</sup> Gross Asset Value weighted average of the respective metrics across the portfolio. Investments can be excluded for reasons such as: investments in the financial services sector; companies with negative EBITDA (or moving from negative to positive EBITDA in the case of growth metrics); investments that are written off; companies where EBITDA is not meaningful for company specific reasons. Due to these adjustments, the comparatives may not be on a like for like basis.

## Derived Investments - Portfolio composition

#### PORTFOLIO SPLIT BY ASSET TYPE



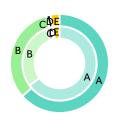
		Dec-21	Jun-22
Α	Derived Debt	91%	92%
В	Derived Equity	9%	8%

#### PORTFOLIO SPLIT BY SECTOR



		Dec-21	Juli-22
Α	Tech & Digital	36%	43%
В	Services	24%	20%
С	Healthcare	33%	31%
D	Internet/Consumer	6%	5%
E	Other	1%	1%
_			

#### **DERIVED DEBT CATEGORIES**



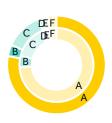
		Dec-21	Jun-22
Α	First lien term loan	65%	64%
В	Second lien term loan	29%	32%
С	Senior unsecured note	2%	0%
D	Second lien PIK note	1%	1%
E	Convertible debt	3%	3%

#### PORTFOLIO SPLIT BY CURRENCY



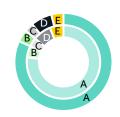
		Dec-21	Jun-22
Α	USD	77%	82%
В	EUR	5%	4%
С	GBP	10%	8%
D	INR	1%	1%
E	HKD	2%	2%
F	Other	5%	3%

#### PORTFOLIO SPLIT BY GEOGRAPHY



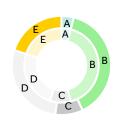
		Dec-21	Jun-22
Α	North America	74%	78%
В	Europe	5%	4%
С	United Kingdom	14%	12%
D	India	1%	1%
E	China	2%	2%
F	Rest of World	4%	3%

#### DERIVED DEBT TYPE



		Dec-21	Jun-22
Α	USD Floating	77%	82%
В	EUR Floating	5%	4%
С	NZD Floating	4%	3%
D	GBP Floating	8%	7%
E	USD Fixed	6%	4%

#### DERIVED DEBT BY MATURITY



		Dec-21	Jun-22
Α	2025	4%	4%
В	2026	42%	39%
С	2027	9%	9%
D	2028	25%	28%
E	2029	20%	20%

### Contact details

#### **CONTACT DETAILS**

If you would like to learn more about AGA, please get in touch and we would be happy to arrange a call or meeting with you.

#### **Lorraine Rees**

**INVESTOR RELATIONS - AGA** 

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#### **ENDNOTES**

References to "Apax Funds"

Private Equity Funds advised by Apax Partners LLP to which AGA is committed are Apax XI - consisting of a euro tranche ("AXI – EUR") and a US dollar tranche ("AXI – USD"), Apax X - consisting of a euro tranche ("AX – EUR") and a US dollar tranche ("AX – USD"), Apax IX - consisting of a euro tranche ("AIX – EUR") and a US dollar tranche ("AIX – USD"), Apax Digital Fund ("ADFI"), Apax Digital Fund II ("ADFII"), AMI Opportunities Fund ("AMI"), AMI Opportunities Fund II ("AMI II"), Apax Global Impact ("AGI"), Apax VIII ("AVIII") – consisting of a euro tranche ("AVIII – EUR") and a US Dollar tranche ("AVIIII – USD"), Apax Europe VII ("AEVII") and Apax Europe VI ("AEVI"). In addition, reference is made to the Apax Buyout Funds which includes AX, AIX, AVIII, AEVII, Apax US VII, L.P. ("USVII"), AEVI and Apax Europe V ("AEV"). Please note that throughout this presentation both the funds full name and abbreviated forms are used interchangeably.

Information with Respect to AGA Performance including Gross IRRs, Net IRRs and MOICs

"Gross IRR" as used throughout this Presentation, and unless otherwise indicated, means an aggregate, annual, compound, gross internal rate of return calculated on the basis of cash receipts and payments together with the valuation of unrealised investments at the measurement date. Foreign currency cash flows have been converted at the exchange rates applicable at the date of receipt or payment by the relevant entity.

For the Company's Private Equity Investments, Gross IRR is net of fees and carried interest paid to the underlying investment manager and/or general partner of the relevant fund. For Derived Investments, Gross IRR does not reflect expenses to be borne by the relevant investment vehicle or its investors including, without limitation, performance fees, management fees, taxes and organisational, partnership or transaction expenses. "Net IRR" means Gross IRR less any expenses borne by the relevant investment vehicle or its investors including, without limitation, carried interest, management fees, taxes and organisational or transaction expenses. Please note that Multiples of Invested Capital ("MOICs) are presented in this Presentation on the basis indicated.

In certain instances, the Gross IRR shown is a concurrent IRR, meaning a gross annual IRR, calculated as if the first cash flow associated with all investments started in the same month.

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